



## Attention to Details!

**"Perfection" is the prevention of mistakes by *paying attention to details.***

**O**n board a ship, there are many things which tend to distract a person from his core activity. The key to success lies in remaining **totally focused on the job** at all times.

While it is important not to lose sight of the big picture, it is necessary to remain focused and pay attention to small details which are most vital.

Every big incident starts small. Focused approach to small details can nip it in the bud and avert major disasters.

Adopting such diligent approach both on the ships and ashore is the only way to run ships in a safe and efficient manner.

Remember, doing a thing exactly right instead of doing it nearly right could mean the difference between success and failure.

**K. S. Rajvanshy - Managing Director**



## Additions to the fleet !



*M.T. Jo Kashi*



*M.T. Nord Sea*

**T**he M.T. Jo Kashi, a modern state of the art chemical tanker was taken over on 9th July 2003 from Watanabe Shipyard, Japan.

With a DWT of 25,148 MT, she has 28 stainless steel tanks, fitted with FRAMO Deep well cargo pumps.

The vessel is on long-term time charter to Jo Tankers of Norway and will join their Atlantic Basin Service in the carriage of chemicals and CPP.

The M.T. Nord Sea a modern state of the art product tanker was taken over on 11th July 2003, from Shin Kurushima Shipyard, Japan. She has 16 epoxy coated cargo tanks and with her DWT of 45,987 MT, is a pleasure to sail on.

She is on long term time charter to Dampskibsselskabet 'NORDEN' A/S - TANKER of Denmark and will be primarily engaged in the carriage of clean petroleum products in the Indian Ocean and Western Pacific Region.

We wish all staff on these new vessels many years of happy sailing !

## IN THIS ISSUE

<i>Harvester-Grating Job</i>	2
<i>Spar Seminar at Mumbai</i>	2
<i>E - Procurement</i>	2
<i>Update on the ISPS Code</i>	3
<i>OHSAS 18001 for Fleet</i>	3
<i>Giant Leap in Training!</i>	3
<i>Fruit Facts...</i>	3
<i>Career Growth</i>	4
<i>Additions to the FML Family</i>	4
<i>Seminar for Senior Staff</i>	4
<i>Vizag Mariner's Meet</i>	4

**We wish all our readers**

**A Very Happy  
Dussehra & Diwali!**



## Harvester - Grating Job

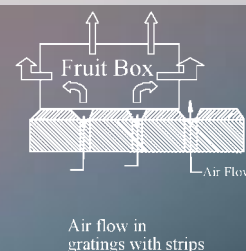
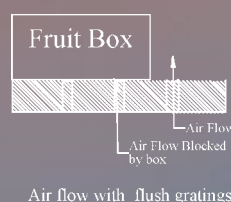
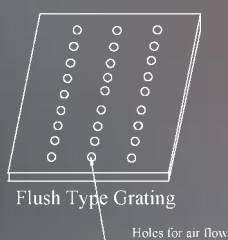
**M**.V. Harvester is a reefer vessel and was designed with flush gratings in her cargo holds to carry palletised cargoes. If break bulk cargo is carried on flush type gratings, it blocks the air holes thus reducing the total airflow. As a result the vessel could carry only palletised cargo and not break-bulk cargo in boxes.

To carry break-bulk cargo it is necessary to have corrugated gratings so that the air holes are not blocked. The air channels formed below the boxes allow air to travel upwards through the boxes to give uniform cooling. To enhance vessel's potential to carry both break-bulk and palletised cargo it was decided to modify the flush gratings to corrugated gratings. This major job of fixing grating strips was taken up during the ballast voyage from Rotterdam to Puerto Bolivar.

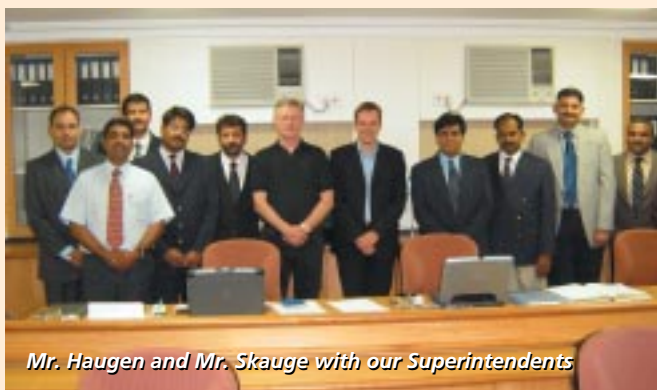
The vessel was supplied with special wooden grating strips from Finland. These grating strips are specially manufactured and are resistant to fungal and micro organism attack.

Hold gratings were cleaned and the surface was buffed for proper sticking of the strips. Damaged hatch cover areas were repaired before laying the strips. The strips were glued to the gratings and finally secured by nails. The steel frames on A deck and C deck were fitted with steel strips and wooden inserts.

The job was completed in a record time of 9 days by ship's crew working round the clock. Approximately 30,000 metres of grating strips, 545,000 nails and 1200 tins of glue were used for this job !



## Spar Seminar at Mumbai

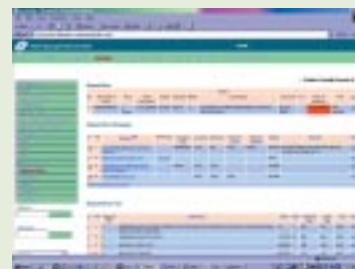


**O**ne of our esteemed Principals - Spar Shipping AS held a seminar in Mumbai on 19th and 20th June 2003 for our floating staff serving on Spar ships. The theme of the seminar was 'Ship Resource Management' and 'ISPS Code Awareness'. Mr. Bjorn Haugen (Operations Manager - Spar Shipping), and Mr. Ola Skaug (Manager, Loss prevention - Norwegian Hull Club) were the principal speakers.

It was very nice to see keen interest and interaction from our floating staff, specially the junior officers who were attending such a seminar for the first time.

## E - Procurement

**I**n a move to simplify and streamline the supplies to our ships, we have recently added a new electronic procurement module to our existing 'award winning' web-based ship management software.

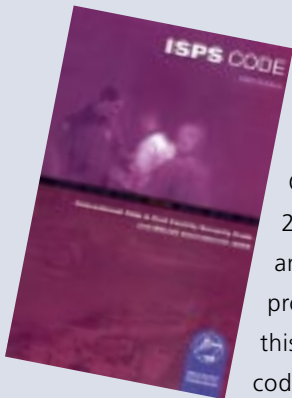


Ships are no longer required to manually fill up the traditional 'Requisition Forms'. Requisitions are now prepared using a simple software onboard the ships and directly e-mailed to our office where it gets entered automatically into our web system.

Thereafter obtaining quotations, cost comparisons and confirmation of orders are all done on-line using our web-based software.

The system has been very well received by one and all, especially the ship's staff, who are now kept closely updated about the status of their requisitions.

## Update on the ISPS Code



The International Ship and Port Facility Security (ISPS) Code comes into force on 1st July 2004. This is a totally new frontier and we at Fleet Management as proactive ship managers have taken this challenge of implementing the code within the short time frame given in a whole hearted manner :

- Three of our Superintendents have been trained as Company Security Officers.

- We have already carried out risk assessments and on-scene security assessments for more than 30% of our fleet.
- We have developed our own ship-specific Ship Security Plan and started submission to Classification Societies for their approvals and subsequent issuance of the International Ship Security Certificate (ISSC).
- We have developed and will conduct **Approved** training courses for Company Security Officers and Ship Security Officers at our Training Center in Mumbai. These courses are scheduled to commence from 1st week of October this year.

This code has given us yet another opportunity to prove that we at Fleet Management are totally geared to meet the challenges of modern shipping.

## OHSAS 18001 for Fleet

Safety of staff on board ships has always been our priority. To add muscle to our beliefs, we went ahead and implemented Occupational Health and Safety Standard 18001 on all the vessels in our fleet, as well as our Office.

We are proud to add that Fleet is one of the first ship management companies in the world to be accredited with this certification.

We thank one and all, not only those ashore but also our staff on board the ships who made this achievement possible.



## Fruit Facts . . .



- Oranges are easy snacks to eat - just grab, peel, and enjoy.
- Oranges were brought to the New World by Christopher Columbus and to the U.S. by Spanish explorers in the 16th century.
- A medium-sized orange averages only about 70 calories, BUT is an excellent source of Vitamin C, Potassium, Calcium, Folate, Thiamine, Niacin, Vitamin B6, Phosphorous, Magnesium and Copper !
- In 1873, three trees were brought from Brazil and planted in Riverside, California. The trees started producing fruit in 1878. Today one of the three original trees is still alive and producing fruit, even after 125 years !
- Brazil is the largest producer of oranges in the world followed by Florida / USA.
- Today 9 out of 10 oranges grown in Florida are processed into juice.

“What do you get if you cross an orange with a comedian?

**Peels of laughter” ! !**

## Giant Leap in Training !

We believe that the skill enhancement of our floating staff is one of the most important aspects to achieve safe and efficient ship operations. To achieve this we have embarked on a project to provide the best training facilities possible to our floating staff through the new training center being set up at Nerul in Mumbai at an estimated cost of about USD 1,000,000.

The first phase of the center will be completed in November 2003 and will be equipped with state of art simulators and work shops.

Our full mission Bridge Simulator provides an accurate and realistic bridge environment. It simulates total shipboard bridge operations including the capability for maneuvering in restricted waterways.

Our full mission engine room simulator is suitable for training Marine engineers at watch keeping, operational and Management levels. This enables a realistic and accurate simulation of the engine room comprising of a Main engine control room, Main switchboard and simulated machinery space.





## Additions to the FML family

We welcome aboard the following new staff in our head office and branch offices:

### Hong Kong

Mr. Balaji Krishnamurthy - Technical Superintendent  
 Ms. Amanda Chan - Insurance Assistant  
 Mr. Adrian Chan - Technical Assistant  
 Mr. Eric Chan - Travel Assistant  
 Ms. Connie Siu - Clerk  
 Ms. Sandy Leung - Accounts Clerk  
 Mr. Michel Ho - Accounts Clerk  
 Ms. Crystal Chung - Receptionist  
 Ms. Maggie Yeung - Junior Secretary  
 Ms. Ann Tang - Junior Secretary  
 Mr. Lam Kwok Ming - Office Assistant

### Mumbai

Capt. H. S. Swaminathan - Manager, Training  
 Mr. Rajesh Verma - Technical Superintendent  
 Mr. Vinay Gupta - Technical Superintendent  
 Mr. Manish Kapila - Personnel Executive  
 Mr. Prakash Bhakta - Personnel Executive  
 Mr. Rajesh Nair - Document Executive  
 Ms. Kirti Kanojia - Document Executive  
 Ms. Gulzar Gill - Document Executive  
 Ms. Grace Fernandes - Data Entry

### Chennai

Mr. Ch. Venkateswarlu - Personnel Officer  
 Ms. V. Sujatha Rajesh - Secretary / Receptionist

## Career Growth

Our heartiest congratulations to the following senior staff who have recently achieved their career growth with Fleet Management :

### Masters

Capt. K. Ansari	Capt. J. Singh
Capt. V. Malhan	Capt. P. Jain
Capt. A. S. Dhody	Capt. S. Paltanwale

Capt. R. Himatsingani

Capt. G. Azhakath

Capt. S. Sudarshan

Capt. G. Khattar

Capt. B. Singh

Capt. V. Sawant

Capt. S. Pandey

### Chief Engineers

Mr. I. Ansari

Mr. L. Padhi

Mr. M. Athaley

Mr. N. Jeganathan



## Vizag Mariner's Meet

The Southern Indian city of Visakhapatnam has traditionally been a great contributor of seafarers. On 14th August 2003, Fleet Management was "officially launched" in this city in grand style at the Grand Bay Hotel.

The event was a instant hit with more than 150 mariners turning up to attend the function.

## Seminar for Senior Staff

At "The Leela", Mumbai, India

Our last Seminar for Senior Staff was held at "The Leela" Hotel in Mumbai on 3rd and 4th April 2003.

Our thanks to representatives from Santana Maritime Services Inc., Spar Shipping AS and Vroon B.V., as well as senior staff from our Hong Kong Office and our branch offices in India all of whom took time out from their busy schedules and braved the US/Iraq Gulf Conflict as well as the SARS epidemic in Asia to make the trip.

Our thanks also to the more than 95 senior members of our floating staff who attended the seminar and helped make it a success.

Our next Seminar for Senior Staff is scheduled to be held in November/ December this year in Mumbai. Watch this space for more details.



**Fleet Management Limited**

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